



Agriculture Industry Flash

Monday, June 8th, 2020



SNAPSHOT SERIES: IMPACT OF COVID-19 ON THE FOOD & AG SECTORS

Different times call for different measures. We are talking to business leaders in the food and agri-business sectors to understand how they are responding to these very different times. Here are some of their insights...

BRAD CHANDLER | CEO, HENSALL CO-OP



Hensall Co-op is one of the largest non-financial co-operatives in Canada. Hensall has more than 30 owned locations in Ontario and Manitoba, customers in more than 40 countries, and operations that span the entire food supply chain

- **OMP:** What challenges have your farmer customers faced over the past few months?
 - **BC:** Farmers have been hit hard since the COVID-19 onset. Corn and wheat values are down as ethanol plants have reduced production as much as 60%. We've also seen some volume reductions in the feed segment as well, due to quota alignments and supply chain interruptions. Even the usually untouchable dairy and chicken quota holders have been impacted because of supply chain breakdowns, including shutdowns of processing plants and the food services sector. On the bright side, for our grower customers, we have seen a good planting season over the past months, with timely rains and heat.
- **OMP:** How has your organization responded to the challenges presented by the pandemic to manage the new risks?
 - **BC:** At the start, the focus was on protecting our employees, their families, and developing a labour strategy to reduce risk but keep running seamlessly, all of which we've achieved. More than 100 employees are currently working from home, and we've adjusted shifts to facilitate social distancing. Largely because of our employee commitment we've been able to continue operations without interruption.
- **OMP:** What are you seeing in the international markets from your key customers in terms of their demand patterns vs historical levels?
 - **BC:** We're actually seeing a 20-30% increase in demand; for example, demand for plant proteins has increased in Europe and Asia. This has been driven in part by higher meat values and social media (lots of plant-based recipes on Instagram). But also, people want their comfort foods during a crisis. In Asia, that means soy-based foods, and in the UK, that means baked beans. And different from other exporters, shipping has not been an issue for us, as we own our own freight boarding and logistics company.
- **OMP:** In your view, how has Canada's ag system and logistics performed during the crisis?
 - **BC:** Overall, Canada's ag system has performed very positively, although the pandemic has also surfaced supply chain issues where we have to do more work. Export markets are key to the future of Canada's agricultural base, and we need to improve our ability to serve those markets.

GARRETT GANDEN | PRESIDENT & CEO, ROCKY MOUNTAIN EQUIPMENT



Rocky Mountain Equipment (RME) is the largest independent dealer of Case IH and Case Construction equipment in Canada, with 36 dealerships in Alberta, Saskatchewan and Manitoba, and 1 in Kansas

- **OMP:** How have you navigated the COVID-related challenges?
 - **GG:** When things shut down in March, our customers were getting prepped for seeding, and needed to get their equipment. But at the same time, we were faced with employees and customers who were returning from winter vacations and needed to be quarantined. That was a challenging time, though we worked through it. Fairly early in March, we established a committee, and issued a standardized set of protocols for all of our branches to follow. We also loosened the rules around vacation and sick time, to accommodate day care issues, or issues with elderly parents, for example, to make it easier for people to take time off.

(Continued on next page)



- *OMP: Has RME's business been impacted over the past months?*
 - **GG:** We were definitely impacted initially. There were a number of factors at play: March was colder than usual, so seeding was delayed, we were still facing the tail end of the China canola issue, and, as mentioned, a number of customers and employees were in quarantine after coming back from holiday. In addition, we had the rail embargo to contend with, so March was really tough.
 - Since then, we've experienced a normalization. Once seeding actually began in mid-April, things were more settled. Our customers are farmers, so social distancing is somewhat built in for them once they're out in the fields
- *OMP: Have you faced supply chain issues through the crisis?*
 - **GG:** We have. The majority of our US product comes from CNH (Case New Holland). At the end of March, they closed factories to contain a potential COVID outbreak, and that caused some difficulty for us in importing new equipment. At this point, however, we've seen that equipment trickling in over the past sixty days.
 - We also stock components made in China, Europe and Mexico. Plants in those geographies closed down, and it has taken time to restore production to pre-COVID levels.
 - To ensure we'd have sufficient parts through the seeding season, we increased our parts inventory, and are doing the same for harvest season. Of course, we're hoping parts supply chains won't be impacted again, but if they are, when the harvest season arrives, we'll still be able to serve our customers.

CHER MEREWETHER | PRESIDENT & CEO, PROVISION COALITION



Provision Coalition works with businesses across the food supply chain to purposefully increase revenue, reduce costs and elevate their brands

- *OMP: What shifts have you observed in the food sector in the wake of the shutdown?*
 - **CM:** We've seen a real divide in the industry. Approximately half of the food processors and manufacturers are heavily weighted towards food services. They are struggling to figure out how to recover as their customers - universities, restaurants, and bars - are closed. Those businesses are in a massive pivot trying to figure out how to get product to market.
 - On the other side, there are food businesses faced with a completely different set of challenges. They are faced with excess demand, and are working to meet that while keeping their people safe, and experiencing inefficiencies in their production capacity because of the many additional safety protocols they have had to implement.
- *OMP: How is that second set of companies addressing the challenges?*
 - **CM:** They're using different strategies: adding an extra shift and overtime to get product out the door, putting bonuses in place, increasing hourly rates. But as a general rule, we've observed that companies who know what they stand for - who have a clearly defined purpose - are navigating this more smoothly. Employees of those companies see themselves as key to getting food to Canadians, and they are showing up for their shifts. This really flags the difference culture can make within an organization.
- *OMP: What shifts in behaviour are likely to stick for the food sector, post-COVID?*
 - **CM:** COVID's "Online Big Bang" will have lasting impact on the food sector. Direct to consumer growth of over 25% in the last few months has opened up the possibility for many food and beverage companies of being able to control relationships with their end users, regardless of their position in the supply chain.
 - Consumer prioritization of health and cleanliness is also here to stay. Firms that move now to make their products more nutritious, that are in close and continuous communication with their customers to understand what they want and need, and who keep their staff well taken care of and their factories spotless will be the ones that win.

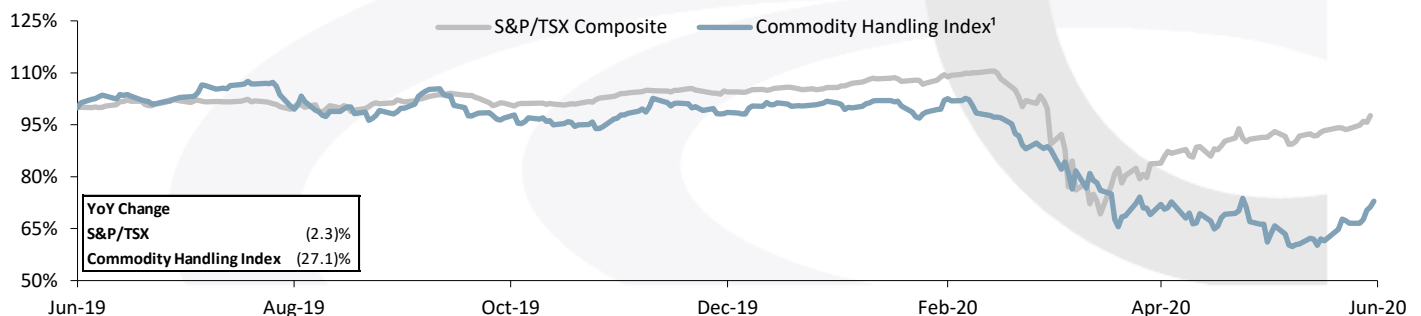


COMMODITY HANDLING

News Scan

- On June 4th, **De Heus Animal Nutrition B.V. (De Heus)** announced the acquisition of **Archer Daniels Midland Co.'s (ADM)** compound feed operations in Neovia, Indonesia, for an undisclosed amount. The transaction includes two feed mills which focus on the poultry, aqua and swine feed segments and had a total sales volume of 125,000 tonnes in FY2019. The acquisition is expected to accelerate De Heus' Indonesian growth strategy and expand its position in key livestock and aqua farming areas
 - On June 1st, **ADM** announced a partnership with **Marfrig Global Foods S.A. (Marfrig)** to create **PlantPlus Foods**, a joint venture to manufacture and distribute plant-based food products across the North and South American markets. Marfrig will own 70% of PlantPlus Foods and will be responsible for production and distribution, through its facilities in Brazil and the United States. ADM will own the remaining 30% and will be supplying application development and plant-based ingredients, as well as lending its technical expertise
- On June 3rd, **Agrocorp International Pte Ltd. (Agrocorp)** announced it has secured a US\$50 million sustainable borrowing base facility with Dutch banks **FMO** and **Rabobank**. Agrocorp intends to use the proceeds to implement a more sustainable food supply chain in emerging countries. Facility conditions are subject to sustainability and environmental covenants
- On June 3rd, **Richardson International** announced it has completed the installation of four new and fully automated grain handling trippers at its North Vancouver port terminal facility. The new trippers feature modern mechanical structural components and automated control systems which are expected to enhance performance, capacity, efficiency, and safety
- On May 26th, **Delmar Commodities Ltd. (Delmar)**, a wholly owned subsidiary of **Ceres Global Ag Corp. (Ceres)**, announced it has partnered with **Sevita International Corp.** and **Horizon Seeds Canada Inc.** for the distribution of Delmar's corn and soybean seed products in Western Canada. The partnership is part of Ceres' strategy to diversify and expand into agriculture-related businesses in regions with existing operations

Relative Performance Index



Key Indicators

All Figures in USD millions unless indicated

	Market		TEV/EBITDA		Price/Earnings		Week Δ	Δ Price
	Cap	TEV	2020E	2021E	2020E	2021E	Price	52Wk High
ADM	23,620	32,815	9.2x	8.0x	15.0x	12.8x	9.0 %	(9.9)%
Bunge Limited	6,037	12,240	9.2x	7.8x	15.4x	10.6x	9.3 %	(28.8)%
The Andersons, Inc	474	2,178	9.3x	7.0x	neg	12.6x	12.9 %	(55.4)%
Graincorp Limited	711	1,525	14.6x	10.6x	22.6x	20.0x	1.1 %	(50.8)%
Ceres Global Ag	64	129	na	na	na	na	9.4 %	(43.0)%
Mean			10.6x	8.4x	17.7x	14.0x	8.3 %	(37.6)%

1 "Commodity Handling Index" is composed of equally weighted market prices for: ADM, Bunge, Graincorp, The Andersons, and Ceres

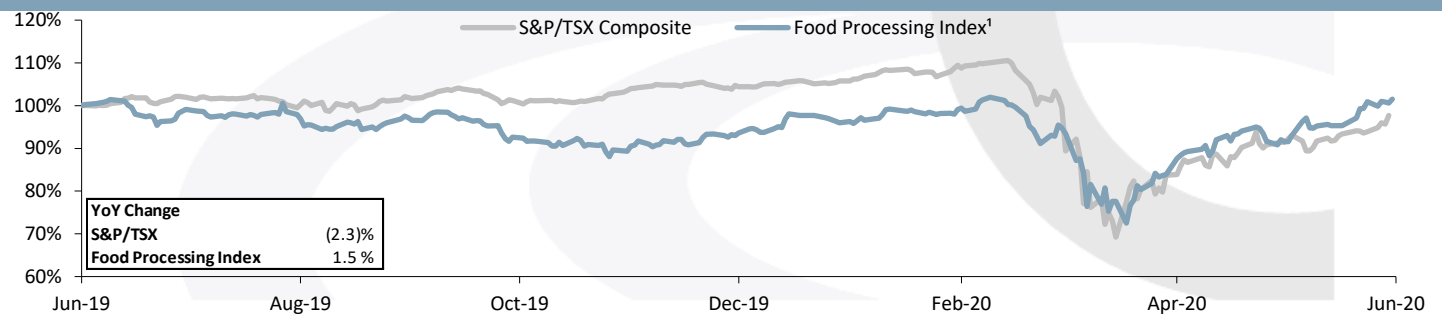


FOOD PROCESSING

News Scan

- On June 5th, **Tate & Lyle** announced a US\$75 million investment to replace its coal-fired boiler at its corn wet milling facility in Lafayette, Indiana with a co-generation system. The new system features gas turbines that will generate electricity and steam to power and heat the facility, which is expected to improve operational efficiency while supporting the company's sustainability targets for 2030 through a 5% reduction in water use and 40% reduction in greenhouse gas emissions
- On June 2nd, **Orkla**, a Norwegian producer and distributor of packaged foods and beverages, announced it has acquired **PepsiCo's** breakfast cereal brand Havrefras, for an undisclosed amount. The transaction, which excludes employees and production facilities, is expected to strengthen Orkla's healthy food offering and complement its portfolio of breakfast products. Orkla will continue to distribute PepsiCo's other juice, breakfast cereal and snack products in the Nordic region
- On June 1st, **Rogers Sugar Inc. (Rogers)** announced it received approval to proceed with a normal course issuer bid to purchase up to 1.5 million common shares. The bid will commence on June 3rd, 2020 and terminate on June 2nd, 2021 or on an earlier date if Rogers completes its purchases pursuant to the bid. The company indicated that its common shares are currently undervalued and as such, believes the purchase may represent an appropriate use of its funds
- On May 27th, **Ingredion** announced that it has signed a strategic distribution agreement with **Batory Foods**, which took effect on May 24. The agreement consolidates Ingredion's ingredient solutions distribution operations in Southern California, with Batory Foods as its licenced distributor. The agreement was undertaken to enable Ingredion to focus on its go-to-market efforts in a region that experiences high levels of consumer demand, with rapidly evolving preferences
- On May 24th, **Hylife**, a Canadian pork producer, announced it has purchased a 75% stake in **Taylor Corporation's** Minnesota-based **Prime Pork** processing facility, for an undisclosed amount. Through Prime Pork's existing network of producers and customers, Hylife will expand its US footprint while increasing processing capacity to 3.2 million hogs annually

Relative Performance Index



Key Indicators

All Figures in USD millions unless indicated

Market	Cap	TEV	TEV/EBITDA		Price/Earnings		Week Δ Price	Δ Price 52Wk High
			2020E	2021E	2020E	2021E		
George Weston Limited	11,157	32,356	7.7x	7.5x	14.0x	12.6x	(1.4)%	(14.4)%
ConAgra Foods, Inc.	16,278	26,660	11.6x	12.0x	14.2x	14.0x	(1.4)%	(6.1)%
Ingredion Incorporated	5,994	7,885	9.0x	8.3x	14.5x	13.0x	6.5%	(10.1)%
Tate & Lyle plc	4,057	4,625	7.5x	7.3x	14.8x	12.8x	(0.4)%	(15.6)%
Premium Brands	2,424	3,534	16.5x	13.4x	33.8x	22.0x	0.0%	(15.4)%
Maple Leaf Foods Inc.	2,350	3,061	11.2x	9.0x	30.8x	21.5x	(2.8)%	(28.4)%
SunOpta Inc.	421	1,057	14.3x	13.0x	neg	neg	14.8%	(9.0)%
Rogers Sugar	370	654	9.4x	8.9x	13.9x	11.8x	(0.2)%	(19.8)%
Mean			10.9x	9.9x	19.4x	15.4x	1.9%	(14.8)%

¹ "Food Processing Index" is composed of equally weighted market prices for: George Weston, ConAgra, Ingredion, Tate & Lyle, Premium Brands, Maple Leaf Foods, SunOpta, Rogers Sugar.

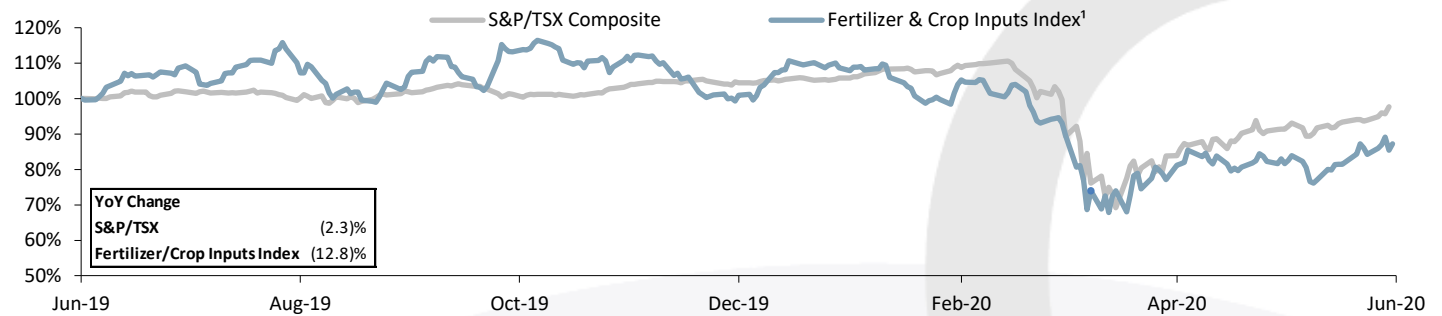


FERTILIZERS AND CROP INPUTS

News Scan

- On May 29th, **Nutrien** announced that it has acquired a Crown potash lease named KL 279, an undeveloped 264 km² property located in Saskatchewan, from **Acron**, for an undisclosed amount. According to an exploration conducted by Acron in 2012, KL 279, or the Stockholm Project, has potassium chloride concentrations in the range of 34% to 45% at a depth of 1.1 km to 1.2 km
 - On May 27th, **Acron** announced the construction of a urea granulation unit capable of processing 700,000 tonnes per year at its Veliky Novgorod site in Russia for an estimated US\$29 million. The new unit is part of Acron's strategy to supplement its product portfolio with granulated urea and improve production flexibility. The company also finished construction of a warehouse capable of storing 15,000 tonnes of urea
- On May 28th, **Yara International ASA (Yara)** announced the pricing of US\$750 million in senior notes priced at 3.148% due June 4th, 2030. Yara intends to use the proceeds for working capital purposes and the repayment of certain debt securities

Relative Performance Index



Key Indicators

All Figures in USD millions unless indicated

Market	Market		TEV/EBITDA		Price/Earnings		Week Δ Price	Δ Price 52Wk High
	Cap	TEV	2020E	2021E	2020E	2021E		
Nutrien Ltd.	29,243	41,468	10.9x	9.8x	29.2x	22.6x	8.3 %	(29.9)%
Yara International ASA	10,189	13,991	5.2x	4.8x	10.5x	8.9x	2.5 %	(17.6)%
CF Industries Holdings, Inc.	6,995	13,632	9.4x	9.1x	22.0x	19.8x	11.9 %	(40.7)%
The Mosaic Company	5,344	10,255	8.2x	6.1x	nmf	17.7x	15.6 %	(46.4)%
Nufarm Ltd.	1,308	2,745	7.6x	6.9x	18.7x	19.8x	(12.3)%	(29.0)%
Mean			8.3x	7.4x	20.1x	17.8x	5.2 %	(32.7)%

1 "Fertilizers and Crop Inputs Index" is composed of equally weighted market prices for: Nutrien, CF Industries, Yara, Mosaic, Nufarm and Input Capital.

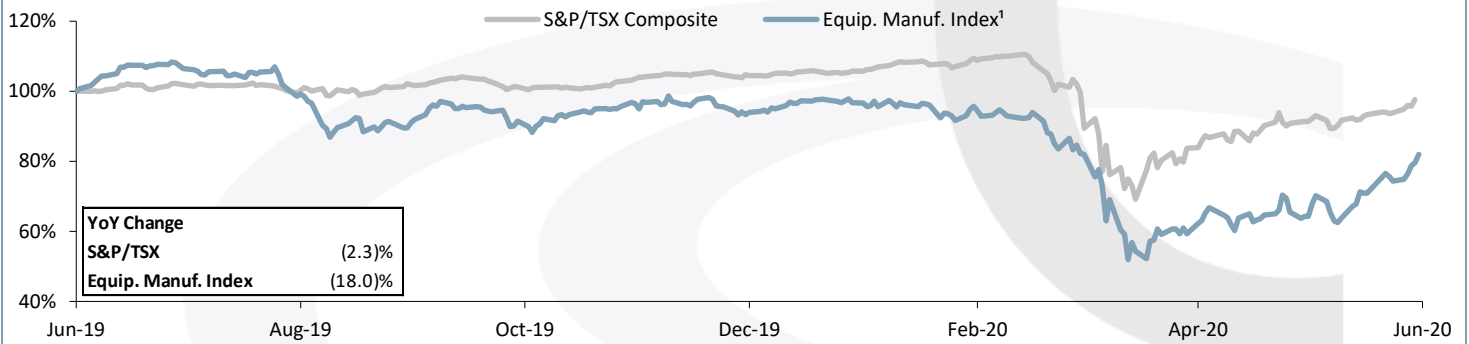


EQUIPMENT MANUFACTURERS AND SERVICES

News Scan

- On May 27th, **Briggs and Stratton**, a Wisconsin-based manufacturer of gasoline engines for outdoor power equipment, announced it has hired a restructuring advisor to help rework US\$195 million in unsecured bonds maturing in December 2020. Under the terms of its 2024 credit facility, if any of the bonds remain outstanding as at September 15th, 2020 the company must immediately pay its outstanding balance of US\$402 million. This comes after an 18% YoY decline in net sales for Q3 FY2020, as the company's OEM customers reduce business activities to safeguard employees from the current COVID-19 pandemic
- On May 26th, **Rite Way Manufacturing Co. Ltd. (Rite Way)**, a subsidiary of **Superior Farms Solutions Ltd.**, announced it has submitted a non-binding letter of intent to acquire **Morris Industries Ltd. (Morris)**, for an undisclosed amount. The proposed acquisition comes after Morris filed for creditor protection on January 8th, 2020. Morris' appointed monitor, **Alvarez and Marsal**, is seeking a fourth extension to the stay of proceedings expiring May 29th to close the transaction and ensure a suitable outcome for Morris' restructuring. The proposed acquisition is part of Rite Way's strategy to grow its equipment offering and expand operations in Canada
- On May 26th, **Rusagro**, a Russian producer of pork, fats and sugars, and **Cognitive Pilot (Cognitive)**, an autonomous driving joint venture of **Sberbank of Russia** and **Cognitive Technologies Group**, announced the launch of Cognitive Agro Pilot system, an autonomous driving system for agricultural machinery. Under the partnership, Rusagro will equip its 242 combines with hardware and software supplied by Cognitive. Installations are expected to begin in the middle of June with execution through the harvesting campaigns of 2020-21. Cognitive plans to actively sell its system once restrictions related to COVID-19 are removed, and is aiming to launch international sales in fall 2020

Relative Performance Index



Key Indicators

All Figures in USD millions unless indicated

	Market		TEV/EBITDA		Price/Earnings		Week Δ Price	Δ Price 52Wk High
	Cap	TEV	2020E	2021E	2020E	2021E		
Deere & Company	52,287	56,950	11.4x	11.2x	17.5x	15.3x	8.9 %	(8.4)%
AGCO Corporation	4,717	6,489	10.9x	7.9x	26.6x	15.1x	9.2 %	(22.6)%
Ag Growth International Inc.	368	990	8.1x	6.3x	15.4x	10.4x	12.6 %	(46.4)%
Cervus Equipment Corporation	87	185	5.2x	4.2x	26.8x	8.9x	2.9 %	(43.7)%
Rocky Mountain Dealerships Inc.	76	127	9.7x	6.1x	neg	12.6x	17.1 %	(45.0)%
Mean			9.0x	7.1x	21.6x	12.5x	10.1 %	(33.2)%

¹ "Equip. Manuf. Index" is composed of equally weighted market prices for: Deere & Co., AGCO, Ag Growth Intl., Rocky Mountain Dealerships and Cervus.

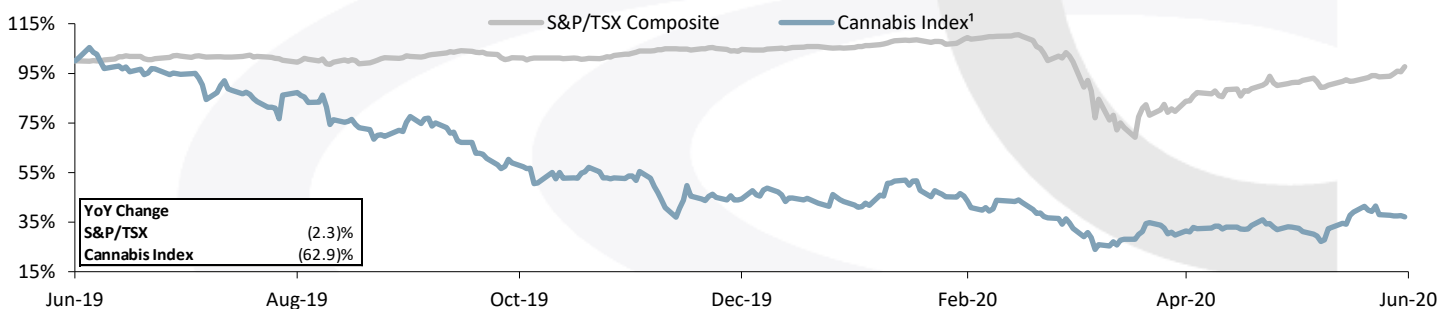


CANNABIS AND HEMP

News Scan

- On June 3rd, **Aurora Cannabis Inc. (Aurora)** and **Alcanna Inc.** announced that they have entered into a C\$28 million bought deal agreement with a syndicate of underwriters for the sale of 9.2 million common shares of Alcanna at C\$3.00 per share, representing Aurora's 23% stake in Alcanna. The offering is expected to close June 24th, 2020
- On June 1st, **Acreage Holdings Inc. (Acreage)** announced it has entered into a Standby Equity Distribution Agreement (SEDA) and a private placement offering, raising a total of US\$60 million. Under the SEDA, the company may periodically sell up to US\$50 million of Class A shares, no par value, to an unnamed institutional investor. Under the private placement offering, the company issued US\$11 million in 15% convertible debentures at a US\$1.68 conversion price. Acreage intends to use the proceeds for working capital and general corporate purposes
- On June 1st, **Valens GroWorks Corp. (Valens)** announced that it has entered into a credit facility agreement that will provide the company up to C\$40 million in debt financing. The credit facility consists of a C\$20 million term loan and a C\$20 million revolving loan, with an accordion feature that could allow Valens to increase aggregate commitments by up to an additional C\$10 million. The credit facility has a three-year term and is secured by a first ranking charge over substantially all of the company's assets. Valens intends to use the proceeds to expand operations through domestic and international opportunities
- On May 27th, **Innovative Industrial Properties Inc. (IIP)** announced the upsize and pricing of a public offering of 1.3 million common shares for gross proceeds of US\$100 million. IIP has granted the underwriter a 30-day option to purchase up to an additional 202,000 common shares and intends to use the proceeds to invest in specialized industrial real estate assets
- On May 26th, **Tilray** announced it will close its greenhouse cultivation facility in High Park Gardens in Leamington, Ontario. The closure is part of Tilray's response to the challenging industry dynamics and is expected to save the company US\$7.5 million annually

Relative Performance Index



Key Indicators

All Figures in USD millions unless indicated

	Market Cap	TEV	TEV/Revenue		TEV/EBITDA		Week Δ Price	Δ Price 52Wk High
			2020E	2021E	2020E	2021E		
Canopy Growth Corporation	5,806	4,790	10.9x	6.6x	neg	neg	(27.4)%	(64.0)%
Aurora Cannabis Inc.	1,422	2,527	10.2x	7.7x	neg	nfm	(11.4)%	(86.4)%
Cronos Group Inc.	3,087	1,964	29.8x	13.3x	neg	neg	(4.9)%	(62.6)%
Tilray, Inc.	1,184	1,615	6.7x	4.4x	neg	nfm	(8.8)%	(81.4)%
Aphria Inc.	1,172	914	2.0x	1.6x	26.6x	13.2x	(1.2)%	(44.0)%
OrganiGram Holdings Inc.	312	340	4.0x	2.5x	50.1x	10.1x	(7.8)%	(77.6)%
Mean			10.6x	6.0x	38.4x	11.6x	(10.2)%	(69.3)%

1 "Cannabis Index" is composed of equally weighted market prices for: Canopy Growth, Aurora Cannabis, Aphria, Cronos, Tilray and OrganiGram.



ADDITIONAL NEWS AND AGRICULTURE COMMODITIES UPDATE

News Scan

- On June 4th, the **Alberta government** announced C\$40 million in funding through **Emissions Reduction Alberta (ERA)** for agriculture ventures that demonstrate they can help boost the economy and lower carbon emissions. The ERA will fund up to \$5 million per project and up to 50 percent of the total project costs. To qualify, ventures must also have a minimum C\$250 thousand contribution from the private sector
- On June 3rd, **CP Railway** announced it has moved 2.8 million tonnes of grain in May, establishing a new record for the month and beating the 2014 record by 300,000 tonnes. CP attributes the increase to its 2,700 new high-capacity hopper cars, which can carry 15% more volume and 10% more weight compared to the previously used cars. The increase is also driven by the capacity growth seen throughout the grain supply chain as a result of increased operating efficiencies
 - On June 1st, **CN Railway** announced it has moved over 2.5 million tonnes of grain in May, 5% higher than its 2014 record of 2.4 million tonnes. This is the third consecutive month CN has broken its monthly grain shipping record, with current shipments that are 20% higher than its three-year average
- On June 2nd, the **Indian government** announced it is temporarily reducing import tariffs on lentils from 30% to 10%. The reduction, which takes effect immediately and is in effect until August 31st, 2020, excludes the US who will still face 30% tariffs
- On June 1st, the **Chinese government** ordered major state-run firms to pause purchases of some farm goods, including soybeans, from the United States, as the government evaluates tensions with the US over Hong Kong. Private companies have not been told to halt imports, but some Chinese buyers have cancelled an unspecified number of US pork orders
 - On June 1st, **State-owned Chinese firms** bought 180,000 tonnes of US soybeans despite orders from the Chinese government to halt purchases. The purchases were for shipment in October or November, the peak of US soy export season and when American soybeans are usually the cheapest in the world
- On May 28th, the **European Commission** lowered its forecast for wheat production in the EU for 2020-21 to 122 million tonnes from its 126 million tonnes estimate in April. While no official reason was given for the projected 7% decline from 2019-20 production levels, the lowered forecast comes after the EU's crop monitoring service decreased its outlook due to dry weather and a warm spring
- On May 28th, the **Alberta government** announced it is launching a bid system to identify cattle that should be processed to help address massive bottlenecks caused by the COVID-19 pandemic. Before the system is in place, the government will provide approximately C\$2.00 per head for eligible fed cattle, which is expected to cost a total of C\$12 million. The system is part of a previously announced program launched by the federal government in partnership with provinces, and will last for nine weeks with a possible extension to up to 30 weeks
 - On May 28th, the **Alberta government** announced it is changing regulations to allow some food producers to sell low-risk products without being subject to inspections or permits to improve access to local food. Low-risk foods would include products that do not require refrigeration, such as baked goods, jams/jellies, pickled foods, and cereals
- On May 20th, the **European Commission** announced a plan to cut agricultural chemical use to protect the environment and promote organic farming. The commission has set targets to reduce the use of chemical pesticides by 50%, reduce fertilizer use by 20% and cut sales of antimicrobials for animal and fish farming by 50% by 2030

Commodities Futures as of June 5th, 2020

Commodities Futures	Price Unit	Latest Price (US\$)	Month to Date	Year to Date
Corn (CBOT)	\$ per bu.	\$3.31	2.47 %	(15.39)%
Wheat (CBOT)	\$ per bu.	\$5.15	-	(8.03)%
Oats (CBOT)	\$ per bu.	\$3.28	(0.45)%	10.15 %
Rough Rice (CBOT)	\$ per cwt.	\$12.54	(30.78)%	(4.71)%
Rapeseed (Canola) (ICE)	CAD per T	\$466.00	1.95 %	(2.92)%
Ethanol (CBOT)	\$ per gal.	\$1.21	6.40 %	(11.52)%



Recent Earnings News

Company	EPS YoY Change	Comments	Analyst Consensus	Premium to Current
Commodity Handling				
Ceres Global Ag Corp.	nmf	Ceres Global Ag reported Q3 FY2020 results, with revenues of US\$121 million, representing a 33% YoY increase. The company achieved a 20% YoY increase in the number of grain and oilseed bushels sold, while new seed and processing revenues from the 2019 Delmar acquisition also contributed to revenue growth. EBITDA was US\$2.7 million, representing a 75% YoY increase, driven by improved merchandising that benefited supply chain services and incremental gross profits from the Delmar acquisition	n/a	n/a
Food Processing				
Campbell Soup Company	(34.5%)	Campbell Soup reported Q3 FY2020 results, with net sales of US\$2.2 billion, representing a 15% YoY increase. Stronger volume sales in meals & beverages and snacks were driven by greater demand for at-home consumption. Gross profit was at US\$117 million, representing a 13% YoY increase and a gross margin of 35%. Productivity improvements, a favourable sales mix and improved operating leverage drove this increase, which was partially offset by higher front-line employee wages and promotional spending	US\$52.22	7.0%
Cannabis & Hemp				
Canopy Growth Corporation	nmf	Canopy Growth reported FY2020 results, with net revenues of C\$398 million, representing a 76% YoY increase. Recreational revenue increased C\$69 million YoY, driven by the April 2019 acquisition of C3, which expanded Canopy's medical offering in the European markets. The acquisitions of Storz & Bickel and This Works increased other revenue by C\$71 million YoY, through the addition of new cannabis delivery devices. The company sold 46,323 kg of cannabis, representing a 90% YoY increase, as a result of a full year of recreational revenue contribution, as opposed to a partial contribution in FY2019	C\$24.29	11.5%

Origin Merchant Partners

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